

Protection for exporters: Power and
discrimination in transatlantic trade relations,
1930-2010.

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Protection for Exporters:
Power and
Discrimination in
Transatlantic Trade
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Protection for Exporters: Power and Discrimination in Transatlantic Trade Relations, 1930–2010

Andreas Dür

2010

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SUMMARY

The liberalization of transatlantic trade relations since the Great Depression is one of the key developments in the global political economy of the last hundred years. This period has seen the negotiated reduction of both tariffs and nontariff barriers among developed countries, which allowed for the rapid expansion of trade flows, a driving force of economic globalization. In *Protection for Exporters*, Andreas Dür provides a novel explanation for this phenomenon that stresses the role of societal interests in shaping trade politics. He argues that exporters lobby more in reaction to losses of foreign market access than in pursuit of opportunities, thus providing a rationale for periods of acceleration and slowdown in the pace of liberalization.



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